



MEMO

To: Mayor and Members of the City Council
From: Rich Iverson, Fleet Support Manager
Date: October 10, 2023
Subject: Reconsider Resolution No. 23-509

On September 26, 2023, Council approved a contract with Bobcat of Ames for the purchase of one 2023/24 Bobcat S770 Skid Steer Loader with solid tires for \$4,163.24 and accept the \$18,500 trade-in offer for a total of \$51,204.13. This approval was made with an error of \$500 in the trade-in amount recorded on the City's bid tabulation form. The actual trade-in offer submitted by Bobcat of Ames was for \$18,000.

When the trade-in offer provided by the bidder is considered, the revised total the purchase is \$51,704.13. There remains available funding adequate to cover the purchase with the lower trade-in amount.

Because this item was approved at the last regular City Council meeting, it is possible for the City Council to: 1) pass a motion to reconsider the approval, then 2) approve a contract with the revised amount of \$51,704.13. Therefore, staff is requesting the Council to take these two actions.

ITEM #: 24
 DATE: 09-26-23
 DEPT: FLEET

COUNCIL ACTION FORM

SUBJECT: FLEET REPLACEMENT PROGRAM – SKID STEER LOADER

BACKGROUND:

Public Works, Resource Recovery Plant uses one skid steer loader to perform various maintenance, material moving, dirt work, and snow removal. This skid steer is used daily, year-round, and is indispensable for the Resource Recovery Plant operations. This replacement is scheduled in the FY 2023/24 budget year. Bids were solicited for a new Skid Steer Loader to replace the 2011 John Deere 332D Skid Steer currently in use.

Bids were received on August 18, 2023, as follows:

Bidder	Make/Year	Model	Trade-in Offer	Solid Tires Option	Bid
Bobcat of Ames of Ames, IA	Bobcat/ 2023/24	S770	\$18,500.00	\$4,163.24	\$65,540.89
Murphy Tractor of Des Moines	John Deere/ 2023	332G	0	No bid	\$78,994.14

The bid from Bobcat of Ames for one 2023/2024 Bobcat S770 Skid Steer Loader with bucket for \$65,540.89 with solid tires for \$4,163.24, and the \$18,500 trade-in offer meet the City's specification and are acceptable.

Purchase Amount:

One 2023/24 Bobcat S770 Skid Steer	\$65,540.89
Purchase Solid Tires option	4,163.24
Total	\$69,704.13

Available Funding:

Replacement funds for the City's JD 332D Skid Steer	\$52,248.00
Trade-in offer for City's 2011 John Deere 332D Skid Steer	18,500.00
Total	\$70,748.00

ALTERNATIVES:

1. Approve and award this contract to Bobcat of Ames, IA for one 2023/24 Bobcat S770 Skid Steer Loader with solid tires for \$4,163.24 and accept the \$18,500 trade-in offer for a total of \$51,204.13.

2. Award the contract to the other bidder.
3. Reject awarding contract to either bidder.

MANAGER'S RECOMMENDED ACTION:

Resource Recovery Plant staff, and the Fleet Director are confident the purchase of the 2023/24 Bobcat 770S Skid Steer Loader with Solid Rubber Tires will provide the City with exceptional service at the best price. Therefore, it is the recommendation of the City Manager that the City Council adopt Alternative No. 1 as described above.